



# WINDIA

WIND POWER CONCLAVE

7 - 8 AUGUST 2019

THE LALIT, NEW DELHI



 [CIIWINDIA.in](http://CIIWINDIA.in)

 [@CIIEnergy](https://twitter.com/CIIEnergy)

## CONTEXT

India today has the 4th highest installed wind capacity in the world (35GW, Oct 2018, up 66% from 21GW, Mar 2014). Wind accounts for 47% of India's 74GW installed renewable energy capacity. The Government has targeted 60GW wind by 2022.

India's wind potential is concentrated in its southern, western and northern regions, across the states of Andhra Pradesh, Gujarat, Karnataka, Madhya Pradesh, Maharashtra, Rajasthan, Tamil Nadu and Telangana. Wind power projects are developed through tariff-based competitive bidding (TBCB) process.

India's wind industry has expert project operation capabilities and an extensive manufacturing base, with 70-80% indigenisation. Exports include turbines and components to the US, Australia, Brazil, Europe, and other Asian countries. All major global wind players operate in India.

This 2-day conference & expo, to be held from 7 - 8 August 2019, will leverage India's global leadership in the wind power sector to bring together policymakers, financiers, industry, academia and civil society to discuss current issues and plan for the future. It will provide a platform to share information and ideas, and demonstrate products and technologies.

## THE CONFERENCE

### DAY I

#### INAUGURAL SESSION

##### PLENARY I: India's Wind Vision 2032

This session will analyse policy and regulatory frameworks, financing and incentives, project development, grid integration and power procurement, and recommend strategies to capitalise on emerging opportunities.

##### PANEL I: The Next Frontier: Offshore Wind in India

The Government of India intends to add 30GW offshore wind capacity by 2030, and has identified Gujarat and Tamil Nadu as potential sites. This panel will discuss sectoral outlook, central and state policy rationale, tariff drivers, prospects for investment, resource characterisation, grid integration, operation and maintenance of transmission infra, project development, manufacturing, and supply chain management.

##### PANEL II: Money Talk: Financing the Winds of Change

India's renewables sector faces several financing challenges, including general issues such as short loan tenors, high capital costs and inadequate debt financing, as well as sector-specific concerns: low return on equity; payment delays by DISCOMs; insufficiency of preferential tariffs in many states to clear debt even with structured repayment; mismatch in energy estimation and actual generation of IPPs which exposes lenders to repayment risk, and an overall need for rationalised prices. This session will explore solutions to create a favourable investment climate and bring in innovative financing.

##### CXO CONCLAVE

Closed-door conversation with key policymakers and 30 chief executives from the global wind industry. By invitation only.

### DAY 2

#### PLENARY II: Make In India: Wind

India's wind industry is championing the Government's 'Make in India' initiative with over 75% localisation, and offers immense potential to scale up into a global manufacturing hub. India has 45 world-class manufacturing units of international and domestic players, spanning 60 models and investment of over INR 25,000 crores (USD 3.5 billion). 16 R&D centres serve as catalysts for indigenous innovation, while 4000+ small and medium enterprises (SMEs) produce turbine components and provide large scale employment. This session will discuss policy to drive skilling, technology innovation, investments, and market expansion for India's wind manufacturing sector.

#### PANEL III: Fast Forward: Next-Gen Wind Technology

Longer blades and taller towers are driving the race to make turbines more powerful, efficient, durable and cost-effective; however, equally important are innovations to make turbine manufacturing easier and cheaper; systems to collect and interpret real-time data for smarter operations, and modelling of plant flows and turbine configurations to maximise wind harvest. This session will explore the next-gen technologies to boost onshore and offshore wind turbine productivity.

#### PANEL IV: Mix & Match: Solar-Wind Hybrid Systems

Solar-wind hybrid systems offer efficient land use, reduced cost of power evacuation and transmission, better inverter efficiency, and an improved power generation profile. Many existing solar PV plants and wind farms have scope for hybridisation, and clubbed with battery storage, could help ensure uninterrupted power supply, especially in remote regions. This session will examine key issues and challenges, and showcase promising technologies, business models and noteworthy hybrid projects.

#### VALEDICTORY SESSION



## SPONSORSHIPS

Benefits	Prime	Platinum	Diamond	Gold	Lunch	
	INR 30 LAKHS	INR 20 LAKHS	INR 15 LAKHS	INR 10 LAKHS	INR 10 LAKHS	
	USD 42000	USD 28000	USD 22000	USD 14000	USD 14000	
Complimentary Expo Space	36 sqm	24 sqm	18 sqm	9 sqm	9 sqm	
Space Type	Raw	Raw	Raw	Built-Up	Built-Up	
CONFERENCE SPEAKER						
Inaugural Session	1					
Plenary I / II	1	1				
Panel I / II / III / IV	1	1	1			
CXO Roundtable	1	1	1			
CXO Networking Dinner	2	2	1	1		
ONSITE BRANDING & LOGO						
All promotional material	✓	✓	✓	✓	Banquet area branding for two days	
Exhibition location preference	✓	✓	✓			
Logo placement: Conference	✓	✓	✓			
Logo placement: Expo	✓	✓	✓	✓		
Company docs in Delegate Kit	✓	✓	✓	✓		
All sponsor panels	✓	✓	✓	✓		
Screening corporate video during intermissions	180 seconds	180 seconds	90 seconds	60 seconds		
Complimentary delegate invites	20	15	10	5		
SPECIALS						
Reserved seating for delegates	✓	✓	✓	✓		✓
VIP Lounge access	✓	✓	✓	✓	✓	
Host B2B meetings	✓	✓	✓			

## PARTNERS

**Mobil**

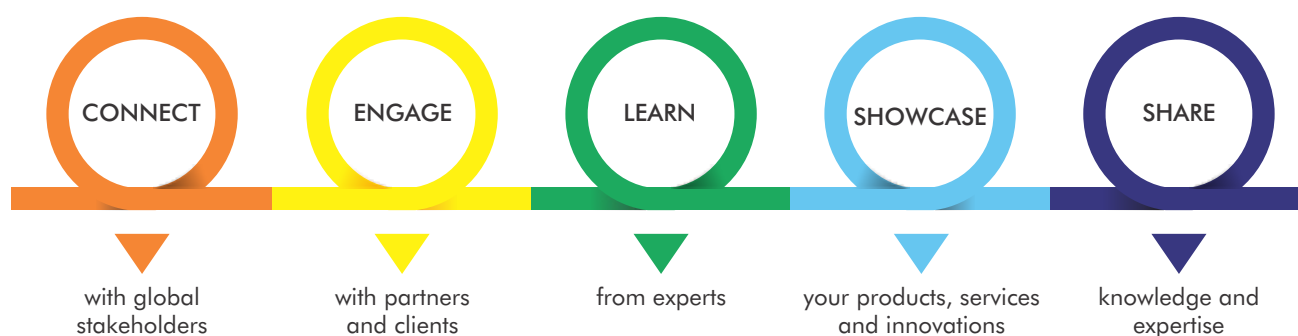
Partnership by ExxonMobil

**HERO FUTURE ENERGIES**  
planet positive power

**Vestas**

- Taxes extra as applicable. Electricity charges for raw space extra as per consumption.

## WHY PARTICIPATE



	INDIAN COMPANIES	INTERNATIONAL COMPANIES
BARE SPACE (min 18 sqm)	INR 10000 /sqm	USD 140 /sqm
SHELL SPACE (min 9 sqm, 3x3)	INR 11000 /sqm	USD 155 /sqm

- Taxes extra as applicable. Electricity charges for raw space extra as per consumption.

## DELEGATE FEES

CIIWINDIA.in/register

CATEGORY	FEES
CII Members	INR 3000
Non-Members	INR 5000
Group Discount	10% for 3 or more delegates registered at the same time
Early Bird Discount	25% per delegate for payments made by May 1, 2019

- Delegate fees are inclusive of 18% GST
- All delegates MUST register online
- Payment by cheque or online remittance only
- Registration fees are non-refundable; nominees may be changed
- Two or more offers cannot be clubbed together
- Changes in date/venue will be intimated to confirmed delegates only

## PARTICIPANT PROFILE

- Power producers, IPPs, wind farm developers
- Power distributors and transcos
- Equipment manufacturers
- EPC, O&M, repair service providers
- Engineering and technology providers
- Freight & logistics providers
- Monitoring and software systems suppliers
- Energy storage and system integration experts
- Government agencies
- Banks and financial institutions
- Legal, regulatory and certifying agencies
- Academia & think tanks

## ABOUT CII

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organisation. Founded in 1895, India's premier business association has ~9000 members from private and public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from around 265 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialised services and strategic global linkages. It provides platforms for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes for integrated and inclusive development, including affirmative action, healthcare, education, livelihood, diversity management, skill development, empowerment of women, and water.

With 65 offices, including 9 Centres of Excellence, in India, and 10 overseas offices in Australia, China, Egypt, France, Germany, Singapore, South Africa, UAE, UK, and USA, as well as institutional partnerships with 355 counterpart organisations in 126 countries, CII serves as a reference point for Indian industry and the international business community.

## CONNECT

### CONFERENCE

Shelley Chhabra

✉ shelley.chhabra@cii.in

☎ +91-9818602842

### SPONSORSHIPS & EXPO

Surender Rai

✉ surender.rai@cii.in

☎ +91-9350293635

### CII

The Mantosh Sondhi Centre  
23, Institutional Area, Lodhi Road  
New Delhi 100003, India

www CII.in

🐦 @FollowCII

### UPCOMING EVENTS

#### CII RAILCONNECT

17 - 18 July 2019, New Delhi

#### CII ZERO EMISSION MOBILITY SHOW

11 - 13 October 2019, New Delhi

#### CII BIOFUELS SUMMIT

18 September 2019, New Delhi